

Nashville Rowing

Board of Directors

Monday October 29, 2018

Meeting Minutes

The meeting was called to order at 7:00 pm.

Present: Cory Sanderson, Steve Grant, Meg Mazzone, Jenn Cheij, Al DeNunzio, Henry Trost, Jamie Kyne; Stacey McCarty; Maggie Davidson (on phone); Kim Collins.

1. **[VOTE] [Approval of Prior Minutes](#)**

Henry Trost

Added corrections suggested by Kim; motion to approve by Jamie; seconded by Henry; all approved.

2. **Financial Reports**

Cory

- [P/L Comparison last Month](#)

LINKED

- [P/L Comparison as of Today \(unofficial\)](#)

LINKED

Notes from Cory:

- First report is same as 10-3 meeting; includes comparison to prior year. No change.
- 2nd one is as of today but will change once credit card is fully reconciled.
- Note: Total program fees line item has been moved to a different category so the financials make more sense. No change to totals.
- Cory is figuring out how the payroll for his masters' pay has been categorized separately from other wages.
- He prefers to make changes to the chart of account at the end of a fiscal year and not mid-year.
- The main reasons for lower expenses this year are fewer salaries and the loss of the Chattanooga Head Race cost. Timing of payment for hotels and bus for the Hooch can affect the expense line also.
- Jamie asked that Cory also include another column that shows the difference between last year's and this year's financials. Cory agreed to do this.
- We have not yet received check from Harpeth Hall but we are expecting to get it soon.
- Net from Music City Head Race – each party (Vandy and NR) will net about \$10,000 each.
- We are getting close to the turnover in seasons, so there will be additional cash coming in.
- Maggie- asked whether we have any fall program fees remaining to be collected. Cory said one masters and one juniors athlete have not paid; the rest are on payment plans and are current. He wants to have everyone up to date before winter season starts.
- We didn't receive financial aid applications in the fall. People opted for payment plans instead.

3. **Staff Update**

Cory

- **Candidate:** [Margie Ellison](#) invited to visit before November 10th. Cory has sent her some dates to visit. It will probably be during the 2 weeks following the Hooch. He will want several board members to visit with her when she comes. He does not know if she has applied to other positions. Emily C talked to her about the job in detail and the difference between this job and college coaching. Emily had a positive impression of Margie after the interview.
- When she comes to visit, she will come to lunch and then go to practice and meet the other coaches.

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- Anne Campbell is considering jobs in VA to be closer to family. She will probably be here for less than 6 more months. We need to continue recruiting.
- We have not had any interest in the masters' coaching position.

4. Committee Updates

- MAC – Steve Grant gave update –
 - MAC is proposing a competition committee – purpose would be to identify specialty regattas for the masters. If people want to go, they can. Information sharing.
 - Masters ran the Ryman aground; there is a new skeg. There was a problem with communication. Practice should have been cancelled because of bad weather. This brought up issues of safety – teaching people what to do in the event of events like this. Needs to be a discussion of this. Maybe add a chapter to the book on this.
- JAC – Kim – Louise Larkin is sending info to parents about Hooch. Kim talked about problems with JL we have been experiencing. In the past, JL had much better quality and customer service. Now, JL has put its manufacturing overseas. Their customer service has been poor. The store opened several weeks late. Quality was poor; nothing was labeled. We may look at other vendors; e.g., “Sew Sporty.” Branding has earned about \$2200 since June. Kim will probably do a booth at the lake cleanup day to sell the inventory she has in stock.

5. [Membership Update](#)

LINKED

6. [Adult Programs Update](#)

LINKED

7. [Junior Programs Update](#)

LINKED

8. Other

- [Music City Head Race Recap](#)

Cory showed some data that was provided by Regatta central. About 500 entries; 1700 unique rowers; about 2500 cars parked. Dock was a huge benefit; could not have done it without the doc. Some hiccups with HereNow. Cory has discussed some changes to make for next year. We received suggestions about how to improve the parking backup on Saturday morning. We made 5 times the amount of money we made last year. Cory thinks it can get bigger by adding parking lots for trailers and changing where spectator parking goes. We also made \$4200 from t-shirt sales. Cory has had inquiries about sponsorships for next year. Maggie said we can get more involvement from Komen next year and maybe get some press.

- **Annual Meeting:**

- [Nomination Form](#)

Same forms as last year except for dates. Need to be clear on how many open seats there are on Board, MAC and JAC. Deadline for nominations is mid November. Forms need to go out by Nov 1. Votes will be all electronic. Must be voted by beginning of annual meeting on 12/1. Mtg is 3-5 at St. Cecilia on 12/1.

- [Sample of Ballot](#) that will be updated once nominations conclude

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Needs to be updated for this year's election. Discussed generally who is rolling off; who should be nominated; how to onboard board members and get people trained quickly.

- Pool of possible board members is small because very few parents are regular voting members. We could change the bylaws, which would require a vote of the members. Meg agreed to look at the charter and bylaws and see what the options are.

Next meeting date: **12/1/2018 Annual Meeting:** 1st meeting of new board

Henry Trost

9. Adjourn: Meeting adjourned at 8:35 pm